



**REQUEST FOR EXPRESSION OF INTEREST
IN PROVIDING OF DEDICATED PRIVATE SATELLITE COMMUNICATION LINK
FOR ENI EAST AFRICA S.p.A IN THE REPUBLIC OF MOZAMBIQUE**

ENI EAST AFRICA S.p.A. invites interested companies to submit expressions of interest for the Intranet Communication Services to be provided to Eni East Africa.

SCOPE OF THE WORK:

- Implementation and subsequent operation of a private wide area network based on Satellite Technology, interconnecting the administrative and operational on-shore sites on Eni East Africa in Maputo, Pemba and Palma areas, offshore basis and hypothetically all over Mozambique depending on future Eni East Africa requirements.

REQUIRED DOCUMENTS

Companies interested in this invitation may submit their *Expression of Interest* to participate in a tender process for “Dedicated private SATELLITE COMMUNICATION link” by registering on our website indicated below and submitting the following required documentation:

1. Scanned certified copy of the trade register, legal entity name and contact person for receiving qualification and commercial information;
2. Company and group structure with the list of major shareholders and ultimate beneficiaries (if not listed in the stock exchange);
3. Financial balance sheets (last year)/Annual Report proving minimum financial capacity for the realization of the scope of work or the most recent financial statements/annual reports of the company group (if applicable) proving the minimum financial capacity to carry out the work;
4. Company should be able to provide solutions for satellite dedicated link between the EEA sites as well as with Eni Head Quarter in Milan.
5. Company should be able to provide solution with low latency, high satellite availability and private bandwidth.
6. Company should be able to provide different proposals and technologies such as VSAT, O3B and other solutions.
7. Certifications and licenses provided by INCM that authorize the company to operate as service providers in the telecommunication field.
8. High level schema of current situation and planned development of company companies Network.

9. Having Quality Management System certifications and/or Quality Management System compliant with international Quality Standards (ISO 9001:2008);

The registration website (Mozambique Application) is available to the following URL:

https://eprocurement.eni.it/int_eng/Suppliers/Qualification/Mozambique-Application

(for application in English)

https://eprocurement.eni.it/int_ita/Fornitori/Qualifica/Autocandidatura-Mozambico

(for application in Portuguese/Italian)

IMPORTANT:

The submission must refer to the following commodity code:

SS08AA04 - TLC NETWORK SERVICES - NETWORK SERVICES (for applications in English)

OR

SS08AA04 - SERVIZI DI RETE TLC - NETWORK SERVICES (for applications in Portuguese/Italian).

Within the website application, under the section "Object of the Application", the area "Origin of invitation" shall be completed as follows : "SATTELITE COMMUNICATION link ".

To be noted that Companies which are in possess of a valid qualification letter from Eni Group and which already self-applied or applied in the past for the same commodity or similar activities, confirmation of interest and, if applicable, required documentation can be sent to the following email address: eea.procurement@eni.com.

Subject to the submission of the application and to the compliance of all the above documentation, Companies interested in this Expression of Interest may receive from Eni East Africa the Qualification Package

Eni East Africa will evaluate the above requested documentation and, if satisfied, will include the applicant in its Vendor List for consideration in future tender processes regarding the subject activities.

Only qualified companies or consortia or JV that have proven capability and recent experience of supplying the above required services will be considered for potential tenders for the scope of service described above.

The purpose of the information and documents request is to start a “qualification assessment” and to give an opportunity to the selected companies to provide details of their legal structure, management, experience, resources and overall capability to perform the service.

Eni East Africa will evaluate that each of the final selected companies have the resources, management and all the capability to act as a single legal entity (company) in order to achieve the required targets of quality, HSE, standards and program.

All responses are to be supported by such narrative, organization charts, resource charts and other information which the company considers necessary to substantiate the individual responses and provide Eni East Africa with the required confidence in the company's capabilities and experiences.

This enquiry shall not be considered an invitation to bid and therefore it does not represent or constitute any promise, obligation or commitment of any kind on the part of Eni East Africa, to enter into any agreement or arrangement with you or with any company participating in this pre-enquiry.

Consequently, all data and information provided within the application shall not be construed as a commitment on the part of Eni East Africa to enter into any agreement or arrangement with you, nor shall they entitle your company to claim any indemnity from Eni East Africa.

All data and information provided pursuant to this enquiry will be treated as strictly confidential and will not be disclosed or communicated to non-authorized persons or companies except Eni and its affiliates.

The deadline for submission of Expression of Interest through our website is set at **28th April of 2017**

Any cost incurred by interested companies in preparing the Expression of Interest shall be fully born by Companies who shall have no recourse to Eni East Africa in this respect.